



The Institute for Professional and Executive Development, Inc.



**Higher Education & Real Estate:
Developing and Managing Real Estate Assets in a Tough Economy**
April 16-17, 2009
Sheraton Boston Hotel • Boston, MA

REFERENCE MATERIALS

TABLE *of* CONTENTS

The conference reference materials are located on the IPED website at www.ipedinc.net.
The content of the materials is outlined on the following pages.



The Institute for Professional and Executive Development, Inc.
401 Ninth Street NW, 8th Floor South, Washington, DC 20004 | 202.331.9230 | info@ipedinc.net

Higher Education & Real Estate: Developing and Managing Real Estate Assets in a Tough Economy

April 16-17, 2009 • Boston, MA

REFERENCE MATERIALS TABLE of CONTENTS

- Section I** **The Intersection of Old and New: Exemplary Campus Heritage Projects in Boston**
Presentation: *The Intersection of Old and New: Exemplary Campus Heritage Projects in Boston* presented by Sarah D. Kelly, Boston Preservation Alliance
- Presentation: *Paramount Theater Overview and Exterior Environment* presented by Margaret Ings, Emerson College
- Presentation: *The Modern Theatre at Suffolk University 2009* presented by Gordon B. King, Suffolk University
- Presentation: Historic Preservation Practice at 951 Boylston Street presented by Theodore C. Landsmark, Boston Architectural College
- Section II** **Construction Risks: Identifying, Managing and Mitigating**
Presentation: *Construction Risks: Identifying Managing and Mitigating “Top 10” Legal Issues in Construction Contracting* presented by David L. Pieterse, Esq., Nixon Peabody LLP
- Presentation: *Construction Risk: Identifying Managing and Mitigating* presented by Jon Alvarez, AIA, KPMG ForensicSM
- Presentation: *Why A Complex Building Project Is Like (Custom) Manufacturing* presented by Frances M. Gast, University of Connecticut
- Section III** **Getting Solar Energy on Campus Now to Save in the Future**
Presentation: *Solar Energy Tax Credits: Getting Solar Energy on Campus Now to Save in the Future* presented by James F. Duffy, Esq., Nixon Peabody LLP
- Presentation: *Financing Solar For Colleges and Universities* presented by Richard Raeke, Borrego Solar Systems, Inc.
- Section V** **The Changing World of Higher Education Finance**
Presentation: *Higher Education Finance in a Changing Municipal Market* presented by Will Fisher and David Womack, Rice Financial Products Company
- “Whatever Happened to C & U Due Diligence?” by Professor Frank J Parker, Boston College
- Submission to U.S. House Financial Services Committee Hearing on Auction Rate Securities - 9/18/2008 by Professor Frank J Parker, Boston College
- Section VI** **UNIVERSITY/DEVELOPER CASE STUDIES**
Presentation: *Park Point at Rochester Institute of Technology: A Success Story of a Developer-led University Mixed-Use Project* presented by Jeffrey Wright, Esq., Nixon Peabody LLP, Thomas George, Wilmorite, Inc., Jeff Turner, Brailsford & Dunlavey, and Kevin Wilmot, Wilmorite, Inc.
- Presentation: *State University of New York: New Paltz Case Study: Institutional Background, Campus Housing Situation, Campus Housing Today, Local Housing Market*, by Sally Cross, SUNY New Paltz Foundation and Mike Moriello Esq., Riseley & Moriello, PLLC

Outline: Transaction Structure by Kevin Recchia, Esq., Nixon Peabody LLP

